

No.	Name	Definition	2014	2013	2012	Change 2014 vs 2013
1	2	3	4	5	6	7 = 4-5
1	Gross profit margin (%)	gross profit (loss) / net revenue from sale of products and merchandise	9,0%	5,3%	14,2%	3,7%
2	Profit on sales margin (%)	profit (loss) on sales / net revenue from sale of products and merchandise	3,0%	-4,3%	9,1%	7,3%
3	Operating profit margin (%)	operating profit (loss) / net revenue from sale of products and merchandise	2,5%	-4,2%	9,9%	6,7%
4	Margin before extraordinary items (%)	profit (loss) before extraordinary items / net revenue from sale of products and merchandise	2,4%	-19,2%	2,2%	21,6%
5	Net profit margin (%)	net profit (loss) / net revenue from sale of products and merchandise	2,1%	-18,9%	0,7%	21,0%
6	Return on assets (%)	net profit (loss) / total assets	2,3%	-13,9%	0,6%	16,2%
7	Return on equity (%)	net profit (loss) / equity	8,5%	-54,4%	1,8%	62,9%
8	Current ratio	current assets / current liabilities	1,0	1,0	1,1	0,0
8A	Current ratio excluding inventory adjustment relating to accounting for long-term contracts	current assets + inventory adjustment relating to accounting for long-term contracts/ current liabilities	1,3	1,3	1,4	0,0
9	Quick ratio	current assets - inventories / current liabilities	1,0	1,0	1,1	0,0
10	Average collection period after revenue adjustment relating to valuation of long-term contracts (in days)	current trade receivables x 360 / net revenue from sale of products and merchandise (invoices+adjustment relating to valuation of long-term contracts)	75	67	94	8
10A	Average collection period before revenue adjustment relating to valuation of long-term contracts (in days)	current trade receivables x 360 / net revenue from sale of products and merchandise (invoiced)	74	62	108	12
11	Inventory turnover after inventory adjustment and cost relating to valuation of long-term contracts (in days)	inventory x 360 / cost of products and merchandise sold	8	10	9	-2
11A	Inventory turnover before inventory adjustment relating to valuation of long-term contracts (in days)	(inventory+adjustment relating to valuation of long-term contracts) x 360 / (cost of products and merchandise sold after adjustment relating to valuation of long-term contracts)	92	128	110	-36
12	Average payment period after adjustment relating to valuation of long-term contracts (in days)	current trade payables x 360 / cost of products and merchandise sold	104	104	92	0
12A	Average payment period (based on purchases) (in days)	current trade payables x 360 / purchases	114	146	99	-32
13	Debt ratio (%)	non-current liabilities + current liabilities / equity	275,4%	292,4%	213,9%	-17,0%
14	Bank debt ratio (%)	non-current and current borrowings / equity	47,1%	100,7%	73,5%	-53,6%
15	Long-term funding ratio (%)	equity + non-current liabilities / total assets	31,4%	29,3%	35,9%	2,1%
16	Share of equity in financing of assets (%)	equity / total assets	26,6%	25,5%	31,9%	1,1%
17	Equity financing of non-current assets (%)	equity / non-current assets	95,6%	88,4%	107,9%	7,2%
18	Debt to assets (%)	non-current liabilities + current liabilities / total assets	73,4%	74,5%	68,1%	-1,1%

No.	Item	Dec 31 2014		Dec 31 2013		Dec 31 2012		Change	Change %
		PLN '000	STRUCTURE	PLN '000	STRUCTURE	PLN '000	STRUCTURE		
1	2	3	4	5	6	7	8	9= 3-5	10 = 3/5
I	Non-current assets	289 332	27,9%	290 740	28,8%	368 324	29,5%	(1 408)	99,5%
1	Property, plant and equipment	142 806	13,8%	143 270	14,2%	148 007	11,9%	(464)	99,7%
2	Investment property		0,0%		0,0%		0,0%		
3	Intangible assets	9 164	0,9%	7 356	0,7%	8 883	0,7%	1 808	124,6%
4	Trade receivables	28 990	2,8%	2 877	0,3%	31	0,0%	26 113	1007,6%
5	Non-current financial assets	58 802	5,7%	91 952	9,1%	178 816	14,3%	(33 150)	63,9%
5.1	Shares in subsidiaries	25 032	2,4%	60 216	6,0%	59 705	4,8%	(35 184)	41,6%
5.2	Shares in other entities	388	0,0%	338	0,0%	366	0,0%	50	114,8%
5.3	Non-current loans advanced	38	0,0%		0,0%	471	0,0%	38	
5.4	Non-current deposits		0,0%		0,0%		0,0%		
5.5	Other non-current assets	33 344	3,2%	31 398	3,1%	118 274	9,5%	1 946	106,2%
6	Other receivables and prepayments		0,0%	909	0,1%		0,0%	(909)	0,0%
7	Deferred tax assets	49 570	4,8%	44 376	4,4%	32 587	2,6%	5 194	111,7%
II	Current assets	713 116	68,7%	717 567	71,2%	879 341	70,5%	(4 451)	99,4%
1	Inventories after adjustment relating to construction contracts, including:	21 715	2,1%	19 874	2,0%	22 587	1,8%	1 841	109,3%
1.1	Inventories	261 364	25,2%	250 769	24,9%	266 914	21,4%	10 595	104,2%
1.2	Inventory adjustment relating to construction contracts	(239 649)	-23,1%	(230 895)	-22,9%	(244 327)	-19,6%	(8 754)	103,8%
2	Trade receivables, other receivables and prepayments	437 248	42,1%	510 890	50,7%	649 708	52,1%	(73 642)	85,6%
2.1	Trade receivables	237 953	22,9%	138 671	13,8%	283 129	22,7%	99 282	171,6%
2.2	Income tax receivable	13 666	1,3%	12 636	1,3%	21 326	1,7%	1 030	108,2%
2.3	Other receivables and prepayments	185 629	17,9%	359 583	35,7%	345 253	27,7%	(173 954)	51,6%
3	Gross amount due from customers for contract work	239 735	23,1%	160 758	15,9%	151 416	12,1%	78 977	149,1%
4	Current financial assets	14 418	1,4%	26 045	2,6%	49 954	4,0%	(11 627)	55,4%
4.1	Derivative instruments		0,0%		0,0%	53	0,0%		
4.2	Current deposits		0,0%		0,0%		0,0%		
4.3	Current loans advanced	70	0,01%		0,00%		0,00%	70	
4.4	Other current financial assets		0,00%	1 863	0,18%	14 500	1,16%	(1 863)	0,0%
4.5	Cash and cash equivalents	14 348	1,4%	24 182	2,4%	35 401	2,8%	(9 834)	59,3%
5	Other current non-financial assets		0,0%		0,0%	5 676	0,5%		
III	Non-current assets held for sale	35 450	3,4%	44	0,0%	34	0,0%	35 406	80568,2%
A	Total assets	1 037 898	100,0%	1 008 351	100,0%	1 247 699	100,0%	29 547	102,9%
I	Equity	276 497	26,6%	256 948	25,5%	397 492	31,9%	19 549	107,6%
1	Share capital	139 200	13,4%	139 200	13,8%	139 200	11,2%		100,0%
2	Share premium	36 778	3,5%	36 778	3,6%	36 778	2,9%		100,0%
3	Reserve funds	81 201	7,8%	220 982	21,9%	213 845	17,1%	(139 781)	36,7%
4	Exchange differences on translating foreign operations	293	0,0%	204	0,0%	532	0,0%	89	143,6%
5	Other capital reserves	(4 490)	-0,4%	(435)	0,0%		0,0%	(4 055)	1032,2%
6	Retained earnings / accumulated losses	23 515	2,3%	(139 781)	-13,9%	7 137	0,6%	163 296	-16,8%
6.1	Current profit (loss)	23 515	2,3%	(139 781)	-13,9%	(20)	0,0%	163 296	-16,8%
II	Non-current liabilities	49 357	4,8%	38 336	3,8%	51 001	4,1%	11 021	128,7%
1	Interest-bearing borrowings		0,0%		0,0%		0,0%		
2	Finance lease liabilities	1 581	0,2%	222	0,0%	64	0,0%	1 359	712,2%
3	Provision for employee benefits	24 907	2,4%	21 266	2,1%	21 472	1,7%	3 641	117,1%
4	Trade and other payables	22 869	2,2%	16 848	1,7%	29 465	2,4%	6 021	135,7%
4.1	Trade payables	20 504	2,0%	13 676	1,4%	17 443	1,4%	6 828	149,9%
4.2	Capital commitments	172	0,0%	128	0,0%	128	0,0%	44	134,4%
4.3	Other liabilities	2 193	0,2%	3 044	0,3%	11 894	1,0%	(851)	72,0%
III	Current liabilities	712 044	68,6%	713 067	70,7%	799 206	64,1%	(1 023)	99,9%
1	Trade and other payables	378 810	36,5%	256 733	25,5%	273 122	21,9%	122 077	147,6%
1.1	Trade payables	299 227	28,8%	202 754	20,1%	236 235	18,9%	96 473	147,6%
1.2	capital commitments	4 860	0,5%	302	0,0%	3 729	0,3%	4 558	1609,3%
1.3	income tax payable		0,0%		0,0%		0,0%		
1.4	other liabilities	74 723	7,2%	53 677	5,3%	33 158	2,7%	21 046	139,2%
2	Current portion of interest-bearing borrowings	130 229	12,5%	258 869	25,7%	291 987	23,4%	(128 640)	50,3%
3	Other financial liabilities	559	0,1%	143	0,0%	111	0,0%	416	390,9%
4	Provision for employee benefits	1 896	0,2%	1 542	0,2%	1 895	0,2%	354	123,0%
5	Amounts due to customers and provisions for construction contract work and deferred income	200 550	19,3%	195 780	19,4%	232 091	18,6%	4 770	102,4%
5.1	Amounts due to customers for construction contract work	161 446	15,6%	109 337	10,8%	135 274	10,8%	52 109	147,7%
a	advances received	55 585	5,4%	103 103	10,2%	186 307	14,9%	(47 518)	53,9%
b	adjustment to advances	(19 998)	-1,9%	(83 993)	-8,3%	(94 267)	-7,6%	63 995	23,8%
c	gross amount due to customers for construction contract	125 859	12,1%	90 227	8,9%	43 234	3,5%	35 632	139,5%
5.2	Provisions for construction contract work	38 033	3,7%	85 896	8,5%	96 333	7,7%	(47 863)	44,3%
5.3	grants	1 071	0,1%	547	0,1%	484	0,0%	524	195,8%
B	Total equity and liabilities	1 037 898	100,0%	1 008 351	100,0%	1 247 699	100,0%	29 547	102,9%

No.	Item	2014	2013	2012	Change %
		PLN '000	PLN '000	PLN '000	
1	2	3	4	5	6=3/4
I	Net revenue from sale of products, merchandise and materials	1 143 740	739 588	1 078 589	154,6%
	1. Net revenue from sale of goods and services after adjustment, including:	1 141 720	736 570	1 074 811	155,0%
	1.1. Invoiced revenue	1 149 766	798 591	938 725	144,0%
	1.2. Adjustment relating to construction contracts	(8 643)	(61 508)	135 638	14,1%
	1.3. Exchange differences and valuation of derivatives	597	(512)	448	-116,5%
	2. Net revenue from sale of materials	2 020	3 018	3 778	66,9%
II	Cost of sales	1 040 394	700 564	925 938	148,5%
	1. Cost of products sold after adjustment, including:	1 038 375	696 984	923 586	149,0%
	1.1. Cost of products sold (invoiced)	1 023 727	699 039	923 586	146,4%
	1.2. Adjustment relating to construction contracts	12 927	(2 997)	50 104	-431,3%
	1.3. Exchange differences and valuation of derivatives	1 721	942	(4 164)	182,7%
	2. Cost of merchandise and materials sold	2 019	3 580	2 352	56,4%
III	Gross profit (loss)	103 346	39 024	152 651	264,8%
IV	Distribution costs, including:	30 399	38 202	21 062	79,6%
	1. Revaluation of receivables	3 221	8 569	(14 161)	37,6%
V	Administrative expenses	38 414	32 404	33 809	118,5%
VI	Gross profit (loss)	34 533	(31 582)	97 780	-109,3%
VII	Other income	4 402	3 642	11 738	120,9%
VIII	Other expenses	10 550	3 331	3 208	316,7%
IX	Operating profit (loss) (EBIT)	28 385	(31 271)	106 310	-90,8%
X	Depreciation and amortisation	10 388	10 243	10 517	101,4%
XI	Operating profit (loss) + depreciation and amortisation (EBITDA)	38 773	(21 028)	116 827	-184,4%
XII	Finance income	8 643	15 283	14 724	56,6%
XIII	Finance costs	9 727	31 838	29 910	30,6%
XIV	Result on loss of control of a subsidiary			67 756	
XV	Effect of changes in estimates on valuation of receivables from related entities in arrangement bankruptcy		94 205		0,0%
XVI	Profit (loss) before extraordinary items	27 301	(142 031)	23 368	-19,2%
XVII	Pre-tax profit (loss)	27 301	(142 031)	23 368	-19,2%
XVIII	Income tax expense	3 786	(2 250)	16 231	-168,3%
XIX	Net profit (loss)	23 515	(139 781)	7 137	-1958,5%

No.	Item	2014	2013	2012	Change
		PLN '000	PLN '000	PLN '000	PLN '000
1	2	3	4	5	6=3-4
1	Profit (loss) on sales	34 533	(31 582)	97 780	66 115
2	Net other income (expenses)	(6 148)	311	8 530	(6 459)
3	Net finance income (cost)	(1 084)	(110 760)	(82 942)	109 676
4	Pre-tax profit (loss)	27 301	(142 031)	23 368	169 332

No.	Parties	Subject matter	Term	Value of the agreement
1	2	3	4	5
1.	RAFAKO S.A. – PZU S.A.	All-risk property insurance of RAFAKO S.A.'s current and non-current assets	Oct 1 2014 – Sep 30 2015	Details below
2.	RAFAKO S.A. – TUJIR Allianz Polska S.A.	Directors and officers liability insurance for management and supervisory personnel	Oct 5 2014 – Oct 4 2015	PLN 52,000 thousand
3.	RAFAKO S.A. – PZU S.A.	Business and property liability insurance	Oct 1 2014 – Sep 30 2015	PLN 50,000 thousand
	RAFAKO S.A. – PZU S.A.	Business and property liability insurance - excess liability insurance	Oct 1 2014 – Sep 30 2015	PLN 130,000 thousand
4.	RAFAKO S.A. – PZU S.A.	Designer, architect and construction engineer's professional liability insurance	Oct 1 2014 – Sep 30 2015	PLN 10,000 thousand
5.	RAFAKO S.A. – PZU S.A.	General construction and assembly risk insurance	Oct 1 2014 – Sep 30 2015	Details below
6.	RAFAKO S.A. – PZU S.A.	General carriage insurance for domestic and international transport	Oct 1 2014 – Sep 30 2015	Details below
7.	RAFAKO S.A. – PZU S.A.	General construction and assembly risk insurance (Elektrownia Stalowa Wola S.A.)	Oct 18 2010 – Dec 27 2012 (for maintenance, insurance valid until Dec 27 2015)	PLN 130,000 thousand
8.	RAFAKO S.A. – TUJIR Allianz Polska S.A.	General construction and assembly risk insurance (Elektrociepłownia Gdańsk)	Feb 22 2013 – Jul 31 2015	PLN 186,000 thousand
9.	RAFAKO S.A. – TUJIR Allianz Polska S.A.	General construction and assembly risk insurance (Elektrociepłownia Gdynia)	Aug 2 2013 – Oct 29 2015	PLN 147,100 thousand
10.	RAFAKO S.A. – TUJIR Allianz Polska S.A.	General construction and assembly risk insurance (Elektrociepłownia Kraków)	Jun 28 2013 – Jul 31 2015	PLN 237,800 thousand
11.	RAFAKO S.A. – TUJIR Allianz Polska S.A.	General construction and assembly risk insurance (Elektrociepłownia Wrocław)	Aug 2 2013 – Oct 29 2015	PLN 199,000 thousand
12.	RAFAKO S.A. – PZU S.A., TUJIR Allianz Polska S.A., Ergo Hestia S.A.	Business and property liability insurance agreement (Jaworzno Power Plant)	Apr 17 2014 – Mar 16 2024	PLN 100,000 thousand
13.	RAFAKO S.A. – PZU S.A., TUJIR Allianz Polska S.A., Ergo Hestia S.A.	Professional liability insurance agreement (Jaworzno Power Plant)	Apr 17 2014 – Mar 16 2024	PLN 70,000 thousand
14.	RAFAKO S.A. – TUJIR WARTA S.A., Generali T.U. S.A.	Professional liability insurance agreement (Azoty CHP Plant)	May 23 2014 – Oct 21 2016	PLN 70,000 thousand
15.	RAFAKO S.A. – TUJIR WARTA S.A., Generali T.U. S.A.	Professional liability insurance agreement (Azoty CHP Plant)	May 23 2014 – Oct 21 2016	PLN 25,000 thousand
16.	RAFAKO S.A. – TUJIR WARTA S.A., Generali T.U. S.A.	General construction and assembly risk insurance (Azoty CHP Plant)	Sep 23 2014 – Oct 21 2016	PLN 320,000 thousand

Details of the insurance agreement listed under item 1:

All-risk property insurance of RAFAKO S.A.'s current and non-current assets

RAFAKO S.A. has an all-risk insurance policy for its current and non-current assets, including insurance against damage resulting from business interruptions.

The property insurance is an ALL-RISK insurance, which means that RAFAKO S.A.'s assets are insured against any losses, except for those expressly excluded in the policy (e.g. damage arising in connection with acts of war or gross negligence).

The insurance coverage is as follows (sum insured at gross carrying amount):

1. All-risk property insurance:
 - property, plant and equipment - universal property insurance (buildings, structures, equipment) against damage - PLN 180,109 thousand;
 - current assets - PLN 320,000 thousand.
2. Insurance against loss of profits due to damage covered by all-risk property insurance:
 - loss of profit - PLN 209,792 thousand.
3. Electronic equipment insurance:
 - stationary office equipment (including office electronics) - PLN 4,825 thousand;
 - mobile equipment - PLN 1,997 thousand;
 - stationary diagnostics equipment - PLN 846 thousand;
 - mobile diagnostics equipment - PLN 1,210 thousand.
4. Insurance of electrical machinery against electrical damage:
 - electrical machinery - PLN 5,000 thousand.
5. Insurance of plant and equipment against damage:
 - plant and equipment - PLN 33,801 thousand.

All the insurances are renewable.

Details of the insurance agreement listed under item 5:

General construction and assembly risk insurance

The insurance provides coverage for construction and assembly works, property in the vicinity of the construction site, as well as construction site equipment and facilities (excluding construction machinery).

The insurance pertains to contracts launched during the term of the insurance agreement for which RAFAKO S.A. assumed the responsibility to provide contract insurance. The insurance agreement covers all contracts, except for the excluded contracts (e.g. due to the value or term of a single contract).

Details of the insurance agreement listed under item 6:

General carriage insurance for domestic and international transport

The insurance provides coverage for all shipments transported during the insurance term, which under the terms of the contract may be insured at the option of RAFAKO or which are transported at the risk of RAFAKO and the contract does not specify the party responsible for insurance. Under the agreement, the insurer's liability for damage during transport is limited to the value of a single shipment, as specified in the agreement.

Furthermore, RAFAKO S.A. maintains automobile liability insurance (OC), all-loss automobile insurance (AC), and Moto Assistance insurance of its vehicles.

No.	Company	Registered office	No. of shares held by RAFAKO S.A.	Ownership interest	Par value of shares (PLN)	Cost of shares (PLN)	Carrying amount of shares (PLN)	Share capital (PLN)	Total number of shares	Par value of one share (PLN)
1.	APC-Metalchem S.A. w upadłości (in bankructcy)	Opole	6 101	0,12%	61 010,00	61 010,00	0,00	49 000 000,00	4 900 000	10,00
2.	DOM Sp. z o.o.	Racibórz	2 327	100,00%	23 270 000,00	23 271 036,00	23 271 036,00	23 270 000,00	2 327	10 000,00
3.	ELWO S.A. w upadłości (in bankructcy)	Pszczyna	161 949	95,26%	9 716 940,00	19 375 272,84	0,00	10 200 000,00	170 000	60,00
4.	FAMAK S.A.	Kluczbork	1 828	0,02%	18 280,00	18 280,00	18 280,00	77 366 240,00	7 736 624	10,00
5.	FPM S.A.	Mikołów	1 376 508	82,19%	4 363 530,36	35 184 366,22	35 184 366,22	5 308 799,00	1 674 700	3,17
6.	Tauron Polska Energia S.A.	Katowice	73 219	0,005%	658 971,00	491 485,00	369 755,95	14 304 948 858,00	1 589 438 762	9,00
7.	RAFAKO-ENGINEERING Sp. z o.o.	Racibórz	1 500	100,00%	750 000,00	1 006 013,00	1 006 013,00	750 000,00	1 500	500,00
8.	RAFAKO ENGINEERING SOLUTION Sp. z o.o.	Belgrade	1	77,00%	EUR 38,500	154 683,62	154 683,62	EUR 50,000	2	EUR 38,500 EUR 12,500
9.	RAFAKO Hungary Sp. z o.o.	Budapest	1	100,00%	HUF 40,000	589 057,80	589 057,80	HUF 40,000		HUF 40,000
10.	Sanbei-RAFAKO Sp. z o.o.	Zhangjiakou	1 956	26,23%	USD 1,956,000	4 643 738,60	0,00	USD 7,456,000	7 456	USD 1,000
11.	WISTOM S.A. w upadłości (in bankructcy)	Tomaszów Mazowiecki	39 885	0,67%	398 850,00	28 042,97	0,00	59 409 480,00	5 940 948	10,00
12.	E001RK Sp. z o.o.	Racibórz	100	100,00%	5 000,00	5 000,00	5 000,00	5 000,00	100	50,00
13.	E003B7 Sp. z o.o.	Racibórz	100	100,00%	5 000,00	6 325,10	6 325,10	5 000,00	100	50,00
TOTAL							60 604 517,69			



GRUPA PBG

List of loans advanced in 2014

Appendix 7

No.	Borrower	Loan amount as per agreement	Currency	Type	Agreement date	Repayment date	Interest rate	Amount outstanding as at Dec 31 2014 (PLN)
1	Natural persons*	173 000,00	PLN	cash loans granted to finance payments for shares in a subsidiary	Mar 3 2014	Dec 31 2016	1Y WIBOR + margin	108 000,00
Total loans								108 000,00



List of borrowings as at December 31st 2014

GRUPA PBG

No.	Lender	Facility/loan amount as per agreement	Currency	Type	Agreement date	Repayment date	Interest rate	Amount outstanding as at Dec 31 2014 (PLN)
1	PKO BP	150 000 000,00	PLN	overdraft facility disbursed in tranches in accordance with RAFAKO's instructions*	Feb 7 2012	Apr 30 2015	1M WIBOR + margin	128 127 192,76
2	PGL DOM Sp. z o.o. (subsidiary)	2 000 000,00	PLN	Agreement for a cash loan to be used for funding day-to-day operations**	Apr 12 2013	Dec 31 2015	1M WIBOR + margin	2 102 148,55
Total borrowings								130 229 341,31